Technologent's Cloud Management Platform enables business agility, decreasing time to market by 75% and cutting data center and cloud spend by 25%

Situation

- Client's colocation facility and MSP provider was sold off to a new colo company

- The new owners did not offer on-premises managed services and customer experience levels dropped drastically

- Colo could not incorporate a new business acquisition by client into their center

- Client needed to migrate all data center workloads to the cloud in a short period of time

- Developers needed cloud native architecture for faster time to market so as to meet customer demands

Impact

➢ Client was experiencing data center outages with zero alerts

➢ Their customers could not access their website, call center or support desk for up to 6 hours

➢ Client was losing millions of dollars in revenue as well as customers due to lack of visibility to their infrastructure and poor support from their colo

➢ $5M data center renewal contract was coming due. Client needed to move out of data center quickly to avoid extending contract

Resolution

✓ Technologent implemented our OnePoint™ Cloud Automation Suite of products to provide service automation and hybrid cloud management for our client's multi-cloud environment

✓ CMP enabled business agility, decreasing time to market by 75% and enabled DC and cloud consolidation- cutting spend by 25%

✓ Migrated workloads to AWS without having to re-platform, allowing client to shut down their data center in months vs. a year and saved client $5M in DC contracts

✓ Solved for IT management requirements through Intelligent Analytics, Deterministic Governance, Frictionless Automation, Future-proof Architecture and Service Management

✓ Provided visibility, predictable spend, better tools, consistent infrastructure and an enhanced developer and customer experience